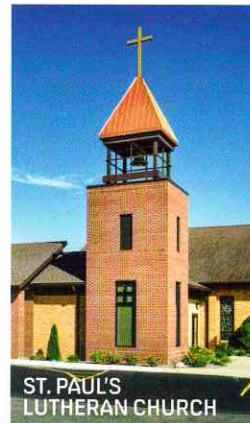


PEARSON DESIGN / BUILD

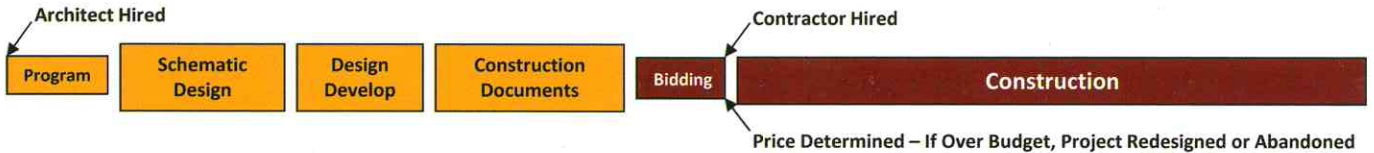
pearsonconstruction.com

Pearson has been providing design/build services for over sixty years and has constructed and renovated hundreds of buildings using this method of project delivery. Pearson Engineering, Inc. (dba TERA Architects), founded in 1956, was created to facilitate design/build capabilities for Pearson and continues to do so today. There are many advantages of design/build including a single point of accountability for design and construction, creating team harmony, a faster project delivery, constructability reviews by the contractor during design, and early knowledge of costs while still providing a competitively bid project. Pearson will also explore the design/build/lease option with potential clients wherein we design and construct a facility for an owner or tenant suited to their specific requirements in return for a long-term lease agreement. To inquire about Pearson design/build services, contact our business development department at (269) 926-7281 or via email at info@pearsonconstruction.com.

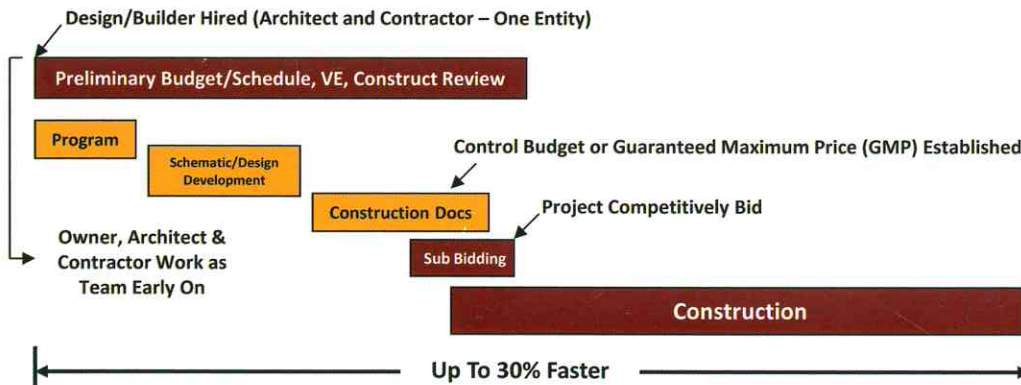


WE BUILD.

Traditional Approach – Design/Bid/Build



Design/Build Approach



Design/Build Benefits

- Single Source Delivery of A/E/C
- One Company – One Contract
- Total Team Approach
- Enhanced Communication
- Fast Track Delivery
- Design Cost Savings
- Construction Cost Savings
- Fewer Change Orders
- Value Engineering (VE)
- Constructability Reviews
- Early Knowledge of Firm Costs
- Project Competitively Bid
- Total Cost Protected by GMP
- Project Open Book Review
- Improved Risk Management
- Motivation for Quality
- More Go/No Go Decision Points
- Better Procurement - Long Lead Items



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